

**Participants:** .....

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**Contact person** (Production Mngr. -/ Plant Mngr, I 4.0-Project Mngr., MD)

Company: .....

Name: .....

Position: .....

Phone: .....

Email: .....

**The following information was filled out in conversation with the contact person.**  
 → **Contact person is informed about Comara.**

**Goals of the customer:**

Production optimization:   Miscellaneous .....

Info about machine usage:

Cost savings

Time savings:

**Customer profile:**

IT-Systems: Which systems does the customer already use in production (for example PDA, MDA etc ..., if necessary manufacturer or own development)? .....

Are the machines connected to a machine network?  Yes  No

Machine park: How many relevant machines in total? .....

How many machines older than 10 years? .....

Which CNC-controls on the machines:

- Siemens 840 D                      Number .....
- Fanuc                                      Number .....
- Heidenhain                              Number .....
- Sonstige                                      Number .....
- Machinelist (Type, manufacturing date, CNC-controls) will be send out

Product category:  Comara appCom                       Comara iCut

Profile:  Job Shop     single item production     Mass producers  
 Miscellaneous                      Average lot size .....

Works council available?  Yes  No

Feed rate control (Only iCut): Can the feed rate be adjusted in the existing machining process?:  
 Yes  No

Comment: .....

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